

MALO CLINIC

H E A L T H & W E L L N E S S

Partnership Opportunity

MALO CLINIC WORLDWIDE

5 CONTINENTES
CONTINENTS

20 PAÍSES
COUNTRIES

52 CIDADES
CITIES

EUROPE

Portugal

Guimarães
Porto
Gaia
Aveiro
Coimbra
Sintra
Lisboa
Almada
Portimão
Faro
Funchal

UK

London
Windsor

Italy

Milan
Verona

Switzerland

Lugano

Germany

Mönchengladbach
Hamburg

Norway

Oslo

Poland

Warsaw
Gdansk

Hungary

Budapest

NORTH AMERICA

USA

New Jersey
Portland

Canada

Montreal
Trois-Rivières

SOUTH AMERICA

Colombia

Bogotá

OCEANIA

Australia

Melbourne
Sydney
Perth
Brisbane
Adelaide

AFRICA

Angola

Luanda

ASIA

Israel

Tel Aviv
Ramat-Hasharon

United Arab Emirates

Dubai

India

Chennai

China

Macao
Shanghai
Beijing
Guangzhou
Hong Kong
Shenzhen
Chengdu
Taiyuan
Qingdao
Zhengzhou

Japan

Tokyo
Sapporo

Thailand

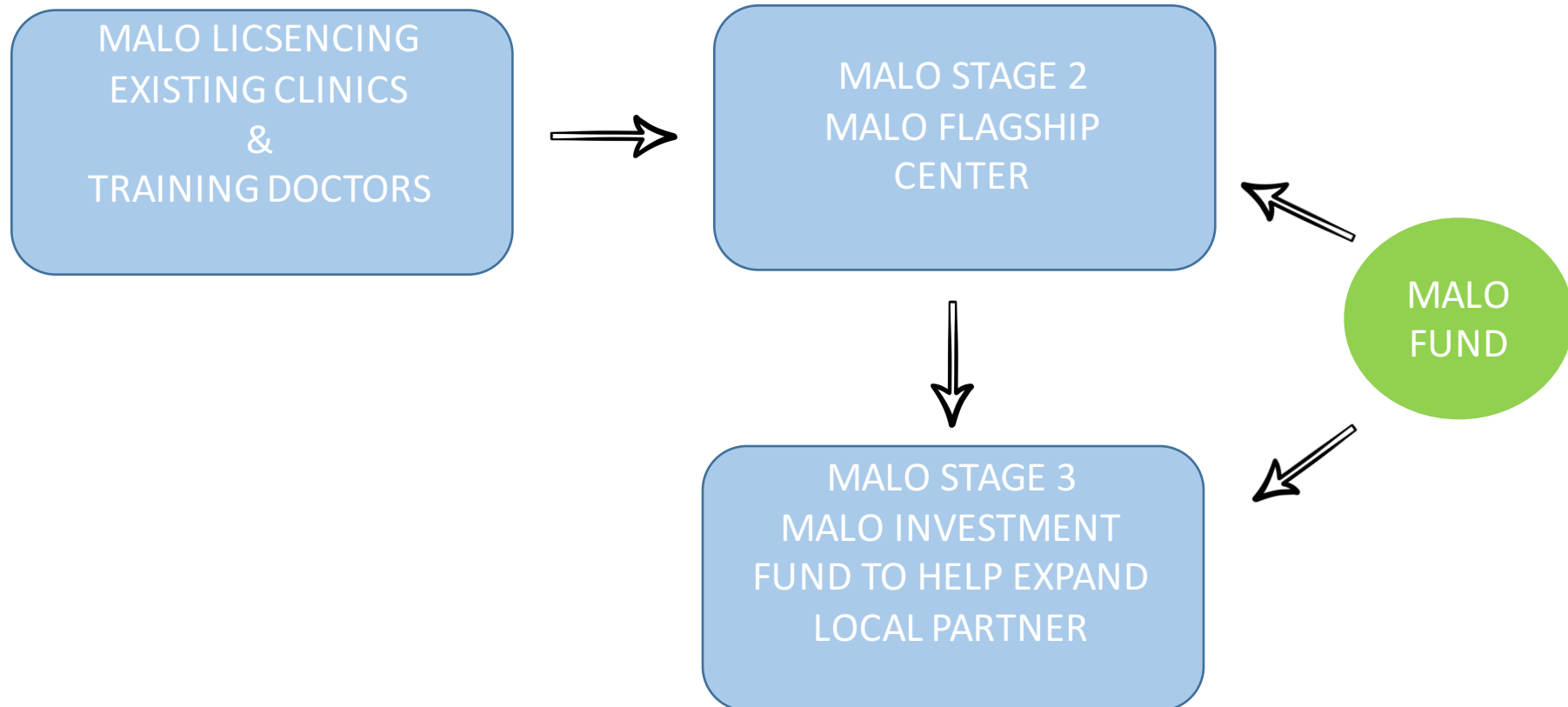
Bangkok
Phuket

Rep. of Singapore

Singapore



MALO Clinic is seeking credible and trustworthy dental clinic partners across the globe. The following are the path to partnership with MALO Clinic



MALO
LICENSING
12-36 mo.

One-Time Initial Licensing Fee- Varies depending on country size, Solo or a Master license

Variable Fee (Business Support Fee) – To be paid over the increased amount of revenue, Standard rate 8-10%

Fixed Fees- Covers both Global Marketing & IPGP (International Patient Guarantee Program)

Savings Club Fee- A 50% fee paid to MALO on savings cost on Equipment and supplies

Investment Option- MALO will have the option to invest into the partner clinic and for further expansion

BENEFITS OF LICENSING:

- Becoming the local MALO CLINIC Director in your region.
- Leverage the MALO Clinic brand name in bringing additional credibility to a local partner
- Benefit from MALO's latest innovations prior to being released to the marketplace
- Free and Unlimited Training for Doctors and Staff at Lisbon Headquarters
- Being able to attract higher quality practitioners to your clinic and retain them on a long-term basis
- Becoming eligible to teach MALO principals to other doctors
- Partners are in full control of their day to day operation and can make own decisions on local level*
- Assistance in site selection, Clinic Design, 3D CAD CAM Drawings and Interior Planning
- Assistance in all internal and external marketing activities
- Savings through MALO Buyer's Club on both equipment and supplies
- Become part of a network of MALO worldwide clinics and benefit from the IPGP™ International Patient Guarantee Program* (Must meet MALO practitioner training requirements)
- Gain additional credibility and referrals from local dentists and physicians
- Benefit from MALO's Dental Lab pricing as well as the latest innovations
- Opportunity to expand with MALO's investment fund in the future

*must comply with MALO clinic standards, clinical protocols and image.

STEPS TO LICENSING:

1. Initial Conference Call with Dr. Allen to assess MALO CLINICS' Alignment of vision with the local partner
2. Bilateral Non- Disclosure Agreement (NDA)
3. Preliminary Assessment of Licensee as a suitable partner
4. Proposal Outline/Memorandum of Understanding
5. Site Visit by MALO Management Team
6. Final Agreement drafting and review
7. Signing Ceremony and Media Publicity
8. Steps to Licensing Implementation
9. Doctors evaluation and training in MALO Protocols and Standards
10. Grand Opening

STEPS TO PARTNERSHIP:

- 12-36 months of licensing and training of the entire team
- Evaluation of partner's long-term goals, including exit strategies
- Evaluation of current physical facility and room for expansion
- Valuation of current business
- Discuss and negotiate partnership terms
- Set up a partnership company with the local partner

BENEFITS TO PARTNERSHIP:

for a local partner:

- Having a qualified and experienced buyer/investor
- Being able to preserve the legacy of your company
- Opportunity to exit from your practice on your timeline
- Opportunity to expand and grow if you decide that is right for you
- Being able to receive a higher valuation on your business with a global partner on your side

FOR MALO CLINIC:

- Investing with a partner that they have known for several years
- Not to worry about understanding the local market and culture
- Understanding the dynamics of the business before investing
- Being able to count on the partner for local decisions and matters
- To expand the MALO CLINIC network

Partnership Opportunity

For more information and confidential discussion

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